



**TULSA**  
Association of Petroleum Landmen

APRIL 2015

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## **Letter From the President**

Dear Members,

First, I would like to remind everyone to sign up for the upcoming TAPL Spring Educational Seminar, on Wednesday April 22<sup>nd</sup> at the University of Oklahoma Schusterman Center. Topics that will be discussed include: Spacing and Pooling issues, a comparison of Oklahoma and Texas Oil and Gas Law, Title in Oklahoma - What's New, the Oklahoma Surface Damages Act, and Landman ethics. Not only is this a great networking event, but those in attendance will also receive 6 hours of AAPL CE credits, along with 1 hour of ethics credits. Breakfast (Merritt's Bakery) and lunch (The Hamlet) will be included.

While we are on the topic of upcoming events, I would also like to remind you of the annual Spring Golf Scramble at the Indian Springs Country Club. This year's tournament will be on Monday, May 11<sup>th</sup>. There is a small amount of open spots available, so please contact Wink Kopczynski at [taplgolf@gmail.com](mailto:taplgolf@gmail.com) for registration details. For all of our non-golfers who would still like to attend dinner, the cost of the dinner registration will be \$50. Considering both of our golf tournaments last year were cut short due to rain, I would say we are due for some perfect weather to coincide with a day of golf, refreshments, networking, and a prize or two.

Finally, election ballots for the TAPL Board of Directors 2015-2017 term are en route via the USPS. The mailing information that we relied upon is based on the contact information supplied to TAPL's website. Due to the nature of our industry, I assume many people have new mailing addresses. I realize that updating your mailing address on the TAPL website may be the last thing one remembers to do, so I suspect a number of our ballots were ultimately mailed to an incorrect address. In turn, if you are an Active Member and do not receive a ballot by April 24<sup>th</sup>, please contact me ([csniff@samson.com](mailto:csniff@samson.com)) and I will mail a new ballot to you immediately. I believe voting for our future board members and ultimately shaping the future of our organization is a vital part of being a member of TAPL, and I would like to ensure as many members as possible participate in this process.

Thank you for your time. I look forward to seeing you at both the Spring Educational Seminar this week and the Spring Golf Scramble next month.

Sincerely,

Collin J. Sniff, CPL  
TAPL President



# APRIL EDUCATIONAL SEMINAR

**Date/Time:**

April 22nd, 2015

8am to 4pm

**Location:**

Perkins Auditorium, Schusterman Center

University of Oklahoma Tulsa Campus

4502 East 41st Street Tulsa, OK 74135

**RSVP:**

**[CLICK HERE](#)**

Please join us for the TAPL Spring Seminar at the University of Oklahoma Schusterman Center. Space fills up quickly so please register early. Program will offer 7 AAPL credits, including 1 Ethics credit. Will additionally provide CLE Credits.

**Registration Costs:**

Members	\$100
Non-Members	\$150

**SPECIAL THANK YOU TO OUR SPONSORS!!**



**Sponsorships for the seminar are still available at the following levels:**

Gold	\$1,000
Silver	\$500
Bronze	\$250

Please contact Steve McNamara, Jr at [smcnamara@cceok.com](mailto:smcnamara@cceok.com) to sponsor.

# TAPL ANNOUNCES 2014-2015

## AWARD WINNERS



**Pictured from left to right: Adam Robinson, Larry Robertson, Alisha Stacy, Leo Kantowski and Keith St. Gemme**



**DELTACORE**  
**E N E R G Y**

## **TAPL FRESHMAN OF THE YEAR**

### **ALISHA M. STACY**

Alisha is a native of Tulsa and graduated from the University of Oklahoma with degrees in Energy Management and Finance. She was a member of the President's Leadership Class and Delta Delta Delta sorority. She was recognized as a Top Five Energy Management student and graduated with special distinction. During summer breaks she studied abroad in London and Spain and interned with Jones Energy in Austin. After college, Alisha spent two years in Houston working for Apache in its Gulf Coast Region and Business Development group. Alisha was a member of HAPL and served as co-chairman of the 2014 Annual Awards Dinner.

Alisha joined Apache's Central region in July of last year and immediately began assisting TAPL on the 65th Anniversary Party's silent auction committee and OU scholarship interviews.

Outside of TAPL and her job, Alisha enjoys practicing yoga, traveling and spending time at the lake. Her immediate involvement in TAPL makes her an excellent choice for Freshman of the Year.



# **TAPL LANDMAN OF THE YEAR**

## **ADAM W. ROBINSON**

Adam Robinson started his career with Zenergy Inc. (formerly Zinke & Trumbo Inc.) in May 2003 after earning a master's degree from the University of Oklahoma. After Zenergy Inc., Adam spent two years working for Samson Resources Co. working in western Oklahoma and the Texas Panhandle. He joined Cimarex Energy Co. in 2008 as Regional Landman helping manage Cimarex's western Oklahoma assets and in 2012 became regional land manager for the Anadarko Cana Woodford Region.

Adam has served the TAPL board as both treasurer and AAPL director. He has helped with many events, including the Annual Education Seminar and golf tournament. He has served on the publications committee for AAPL and as 3rd Vice President on the AAPL Executive Committee. He has served in various capacities on Family & Children's Services Board of Directors.

His most recent accomplishment is earning his Executive Master of Business Administration degree in Energy at the University of Oklahoma's Price College of Business. In doing so he became part of the inaugural class to receive such a degree.

Outside of work, Adam enjoys spending time with his wife Arin and son Aiden. He also enjoys coaching his son's basketball and baseball teams, traveling and playing tennis and golf.



## **TAPL COMPANY OF THE YEAR SAMSON ENERGY COMPANY, LLC**

Samson Energy Company, LLC was formed in December 2011 to continue the development and growth of the Oil and Gas Assets retained by the Schusterman family following the sale of Samson Investment Company to KKR and other investors. Samson Energy is privately held having approximately 200 employees, with its headquarters in Tulsa, Oklahoma and offices in Golden Colorado, Houston and Liberty, Texas.

Samson Energy operates onshore throughout Texas and the Louisiana Gulf Coast, West Texas, Wyoming, Pennsylvania and has interests in the Deepwater Gulf of Mexico. Samson Energy is committed to its employees, communities and the environment and is seeking new growth opportunities in all basins. Keith St. Gemme, Senior Vice President of New Ventures accepted the award on behalf of Samson Energy Company, LLC. Samson's most recent donation to the TAPL scholarship endowment is a reflection of their dedication to our profession and industry.



## **TAPL LIFETIME ACHIEVEMENT**

### **LARRY D. ROBERTSON**

Larry is a native of Borger, Texas where his father worked for Phillips Petroleum. After graduating from Borger High School, he began attending West Texas State University. To earn tuition money he worked two summers in Alaska fighting forest fires.

He liked Alaska so well he began working there full time in various ventures, one of which was a job managing an airport in Fort Yukon, in the middle of a National Wilderness area. During this time he invited a friend from Borger, Kathy, to visit him; she had expressed an interest in working in Alaska. In a short while they were married and started their great adventure in Alaska.

The Fort Yukon job was in a remote area and after he and Kathy were married, they lived in a log cabin with no running water or other utilities; they used gas lanterns and burned wood. After about three years, while trying to start airplane engines in below zero temperatures, the weather got to them and they decided to return to Texas. He began various business ventures, which ultimately brought him to Tulsa, where his brother-in-law, Jerry Anderson lived. Jerry was a landman and the two were soon working together checking records and buying oil and gas leases.

He came to work full time in 1980 as a landman for Toklan Oil Corp, a local oil producer, working under Don Canfield.

After becoming land manager for Toklan, he found that the office chair he had inherited was broken; in fact part of the steel frame had to be re-welded. He took the chair to a welder to have it fixed. Later he picked up the chair from the welder and stopped for lunch; soon someone came in and announced that a car was emitting smoke. He rushed out and found his chair on fire in the car! By the time he put out the fire, all the upholstery was burned out and only the frame was left.



## What a way to get a new office chair!

He continued with Toklan after several ownership changes, wearing several hats: whatever land work that was to be done, he did it.

He was finally lured away by Cimarex in 2004 and by 2008 he was land manager. He retired from Cimarex in 2013 but still stays involved in the land business. Currently he is back working for Toklan, under new ownership, working the same properties he put together years and years ago.

Described by his colleagues as the consummate and complete landman, through the years he has been a tutor and mentor to younger landmen and is a prime example of what a professional landman ought to be.



# Upcoming Educational Events

## **DISCOUNT FOR AAPL ACTIVE MEMBERS!!!**

Throughout the rest of 2015 - All AAPL Active Members will receive 50% off of classes and videos and 25% off of books. The Discount will apply automatically at checkout.

**\*Discount does not apply toward Annual Meeting**

### Fundamentals of Land Practices & OPTIONAL RPL Exam - Denver, CO

April 20, 2015 - April 21, 2015

### JOA Workshop - Lafayette, LA

April 21, 2015 - April 22, 2015

### Ethics 360 - Houston, TX

April 23, 2015 (8:00 AM - 12:30 PM)

### Negotiations Seminar- Traverse City, MI

April 27, 2015 (9:00 AM - 4:00 PM)

### Southwest Land Institute -Dallas, TX

April 27, 2015 (8:00 AM - 5:00 PM)

### JOA Workshop - Tulsa, OK

April 29, 2015 - April 30, 2015

### Field Landman Seminar - Bridgeport, WV

April 30, 2015 (5:00 PM - 9:00 PM)

### WI/NRI Workshop - Fort Worth, TX

May 1, 2015 (8:00 AM - 3:30 PM)

### Due Diligence Seminar - Midland, TX

May 4, 2015 (8:30 AM - 3:00 PM)

### Field Landman Seminar - Wheeling, WV

May 7, 2015 (5:00 PM - 9:00 PM)

## Upcoming Educational Events

### Oil & Gas Lease Fundamentals - Pittsburgh, PA

May 7, 2015 (8:00 AM - 4:30 PM)

### RMMLF Enhanced Oil Recovery: Legal Framework - San Antonio, TX

May 7, 2015 – May 8, 2015

### Ethics 360 - Williamsport, PA

May 8, 2015 (8:00 AM - 12:30 PM)

### Oil & Gas Land Review, CPL/RPL Exam - Lafayette, LA

May 13, 2015 – May 16, 2015

### WI/NRI Workshop - Morgantown - WV

May 14, 2015 (8:00 AM - 3:30 PM)

### WI/NRI Workshop - Pittsburgh, PA

May 15, 2015 (8:00 AM - 3:30 PM)

### WI/NRI Workshop - Canton, OH

May 16, 2015 (8:00 AM - 3:30 PM)

### Basics of Geographic Information System - Fort Worth, TX

May 18, 2015 (9:00 AM - 3:00 PM)

### One Day JOA Workshop - Billings, MT

May 20, 2015 (8:00 AM - 4:30 PM)

The logo features a stylized orange 'R' composed of three rectangular blocks. To its right, the word 'REAGAN' is written in a large, grey, serif font.

REAGAN

# 2015 Spring Scramble

The Club at Indian Springs

May 11, 2015



To reiterate the announcement from this month's Dinner Meeting, the Golf Committee has been able to secure additional space in the field for this year's TAPL Spring Scramble scheduled for Monday, **May 11, 2015** at the Club at Indian Springs in Broken Arrow. This additional space is limited, and will be awarded on a first-come, first-served basis, so please email a completed entry form [FOUND HERE](#) to [taplgolf@gmail.com](mailto:taplgolf@gmail.com) as soon as possible. This year's event will also provide numerous opportunities to contribute to the TAPL Endowment Funds, through the purchase of mulligans at check-in, a raffle drawing, and various incentives on the course, so bring your cash and be ready to have some fun!

Please note that we do not have a rain date for this event. In the event that we have to cancel the event we will immediately contact our membership and team captains via email as well as update our website accordingly. If you have any questions or would be interested in sponsoring (limited slots still available!) this event please contact Wink Kopczynski, III, Clark Daily, or Chris Hill, at [taplgolf@gmail.com](mailto:taplgolf@gmail.com).

Thanks for your continued support and participation!

Sincerely,

Wink Kopczynski, III, RPL

TAPL Events Director



# CALLING ALL CPLs



Join us on April 23<sup>rd</sup>, 2015 in a Driller's Suite  
for dinner, drinks and the ballgame!

Gates will open at 5:30PM

To reserve your seat: [rsheer@cimarex.com](mailto:rsheer@cimarex.com)

\*Due to seating capacity, this event is limited to the first 20 reservations (a wait list will be created)

\*\*Participants must be an active member of TAPL and a registered CPL by April 1, 2015

## Thank you to our Sponsors!



# R.K. PINSON & ASSOCIATES

*"Our Goal is to provide the best petroleum land services to our clients as is possible, to do it with integrity, confidence and efficiency, to treat all persons with respect and courtesy, to always act in a professional manner and to enjoy and grow in our*

#### Leasing

- Expert Negotiations
- Value Creation
- Market Expertise
- Professional Mineral Owner Relationships
- Timely processing of documents

#### Acquisitions/Divestitures

- Title Examination
- Due Diligence
- Property and Environmental Inspection
- Contract Analysis
- Document Preparation
- Reporting

#### Title Services

- Prospect Strategy
- Value Enhancement
- Detailed Title Examination
- Cursory Title Examination
- Comprehensive Ownership Reports
- Title Curative
- Document Imaging
- Surface and Seismic Examination for Permitting

#### Regulatory Application, Hearings and Permitting

- Filing of State Regulatory Applications associated with the drilling of wells and water usage
- Preparation of Notice lists and well proposals
- Process Management
- Expert witness testimony
- Federal, State and local permitting
- Seismic permitting
- Preparation of Federal Application Permit to Drill
- Preparation of communication agreements
- Strategic planning

#### Additional Land Services

- Federal, BIA, and State bidding and lease acquisition
- Mineral and Working Interest acquisition
- ARC-GIS Mapping
- Document Preparation
- Prospect Management
- Settlement of Surface Damages
- Right-of-Way Acquisition
- Water Use Agreements

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# Industry Related Articles

## U.S. Refineries Start to Absorb Surplus Crude Stocks

(Reuters) - U.S. refiners have come back unusually early from the maintenance season to maximize throughput of cheap crude and turn it into valuable products in time for the summer driving demand surge.

Refinery run rates normally begin to rise around now as maintenance ends and refineries come back online, but this year production is rising unusually early and fast.

Increased runs are helping to limit the build up of crude inventories in commercial storage, boosting near-dated oil futures and flattening the forward curve, especially for the U.S. oil benchmark WTI.

U.S. refineries processed an average of 16.212 million barrels per day (bpd) last week compared with an average of just 14.767 million at the corresponding point over the previous ten years.

Crude processing has risen by almost 1.1 million bpd in six weeks and is only 414,000 bpd below the all-time high set last summer, according to an analysis of data published by the U.S. Energy Information Administration.

Refinery throughput would not normally reach such high levels until mid-summer, when vacation driving pushes gasoline demand to its annual peak.

But the wide margin between the cost of crude (tied to domestic benchmark WTI) and price of finished fuels (linked to international marker Brent) has given refineries an incentive to process as much as possible.

Increased runs coupled with a downturn in oil drilling may finally be absorbing the oversupply of crude in the U.S. market. Crude stockpiles rose last week by just 1.3 million barrels, the smallest weekly build so far in 2015.

Strong refinery runs do not, yet, appear to be causing an unusual build up in the stock of fuels like gasoline and diesel. Product stocks are high but behaving normally for the time of year.

Domestic demand especially for gasoline is increasing as a result of the strengthening economy and lower fuel prices which are encouraging increased driving.

And U.S. refiners continue to export large volumes of gasoline and especially diesel to the Americas, Europe and Asia, extending a push into new markets that began in the recession.

The whole constellation of crude and product spreads is changing.

Prices for crudes delivered in the near term, for example June 2015, are getting stronger compared with prices for deferred delivery, for example December 2015.

The discount for Brent delivered in June rather than December has shrunk to around \$3.70 per barrel compared with \$5.50 in mid-February.

The near-term price of U.S. crude is rebounding even faster. The discount for June deliveries compared with December has shrunk to a little over \$3 per barrel, compared with more than \$6 just four weeks ago.

As a result, the difference between U.S. crude prices and Brent has almost halved from \$10 in mid-February to just \$5.40 on Thursday.

And the gross margin for turning U.S. crude into gasoline, which surged from 40 cents a gallon in January to as much as 70 cents in February, has shrunk to around 56 cents currently.

Gross margins nevertheless remain high (and net margins benefit from cheaper fuel costs) implying refiners still have a strong incentive to process as much crude as possible and should help draw down excess crude stocks over the next few months.

# March AAPL Quarterly Board Meeting Report

## Charleston, SC



The AAPL Board of Directors has just concluded our March Quarterly Board Meeting at the Francis Marion Hotel in Charleston, South Carolina. With a full slate of Directors and Committee Chair's, your Board thoroughly reviewed and addressed the pressing issues of our Association. With Membership at about 20,000 and your Association thriving financially, your Board reviewed, discussed and voted on numerous issues affecting all facets of issues affecting our Association, our Industry & our profession. The Board will reconvene in Nashville in June during the Annual Meeting.

### Staff Report:

The March Board meeting is always bulky with a number of issues to tackle in preparation for the Annual Meeting. AAPL has moved into its new Headquarter building which is located at **800 Fournier Street in Ft. Worth, TX 76102**. This is a tremendous improvement to the public face of our Association. Renovations are complete and with some additional decorating and signage yet to be finished, the 850K budget for renovations and improvements are scheduled to be completed under budget. The new space is a tremendous asset to our Association and will provide a positive work environment for the Staff and an enhanced facility that will be available to all AAPL Committees and the service we are able to provide on a day to day basis to our Members. The AAPL Staff expects to host an open house for all members in Late April. Furniture for the new building has been donated by Southwestern Energy which has been a tremendous cost savings. Our former headquarter building remains on the market and we are currently negotiating a PSA with Sunrise Properties. We intend to close the sale of the building and the adjacent land (reserving the minerals) by the end of the calendar year. At the September meeting, the Board voted unanimously to authorize the Executive Committee to proceed with a sale in any amount greater than 1.3 Million for the building and adjacent property. Membership Renewal remains a topic of conversation this quarter. As you know, due to the inability of our current Member Suite system to handle the ever growing demands of our Membership Renewals, AAPL was forced to administer the 2014 membership renewal program through a paper system which was extremely cumbersome for our members and for the AAPL staff. Although their continue to be customization issues, the implementation of the new database system (Personify) **will** be in place before the 2015 renewal period and the Board has been assured that this process will be dramatically improved. AAPL rolled out Phase 1 of the Personify system on January 11<sup>th</sup>, but customized query's and website interaction are still being perfected as we uncover areas that need to be further perfected.

AAPL rebranded the NAPE program in October and that was very well received at NAPE Summit.

**NAPE Houston** is complete and had about 5500 attendees (about 100 less than 2013). There were 554 booths sold prior to opening and boasted 136 prospects from 20 states, Canada & China. NAPE Houston came in under budget by about 500K for this event which is the result of exceptional work from the NAPE staff which has worked tirelessly to trim the fat on the annual NAPE budget. With the implementation of the other regional NAPE's and unfortunate scheduling of two other industry events in the surrounding weeks, the slight decline in attendance was expected and acceptable. **NAPE Denver**, was December 10 – 12 at the Denver Convention Center. Although AAPL realized a small profit due to the management fee, the margin was thin enough that our NAPE partners saw a slight loss and it is clear some cost trimming is needed as that event continues to take hold. The NAPE staff has identified some ways we can trim costs and make this a profitable stand alone event going forward. Revenue from attendees and exhibitors was down 1% - 3% which was to be expected in this environment. Due to the downturn in commodity prices, **NAPE Pittsburgh** was cancelled this year. That decision was made largely based on the paramount commitment to maintain the quality of the event and the Brand recognition that NAPE has achieved over the years. **NAPE Summit** was held on February 11<sup>th</sup> – 13<sup>th</sup>. Former First Lady Laura Bush headlined the NAPE Charities Luncheon and former Governor of Alaska Sarah Palin hosted the Decision Makers Breakfast. Attendance and revenue from both the NAPE Charities Luncheon and the Decision Makers Breakfast was up significantly as well as the International Sponsorship. The NAPE Charities Luncheon raised well over 300K for the four NAPE Charities (Impact a Hero, Canine Companions for Independence, Operation Comfort & Support a Soldier). As many of you saw, The George R Brown Convention Center in Houston is in the middle of significant remodeling that will continue to affect our attendees in 2016. NAPE remains the major profit center for AAPL and the NAPE Operators Committee is working with the AAPL Staff and our NAPE partners to ensure that costs associated with all new Regional Expo's are as efficient as possible as we continue to grow the NAPE Brand for our Association. AAPL is forecasting a 7% growth in NAPE Revenue this coming year and has realized an approximate 30% growth since the 2011 Winter NAPE. At this time, no additional Regional NAPE's are scheduled and all future NAPE expansion discussions center around the international segment of Winter NAPE and potentially a NAPE International in Calgary.

We have created and launched our new AAPL Online Store which will provide members an opportunity to purchase a plethora of items sporting the AAPL logo or the AAPL Member Mark. AAPL staff is currently in the process of producing the 2015 Landmen's Directory. For those of you that may not have seen it, you may download the NAPE App from your App Store and you will find an increasing amount of NAPE show information available through the app which will serve as a useful tool for those attending all of our NAPE events throughout the country. In addition, on the website you can now find the AAPL Ambassador Toolkit & the Tax Issues Toolkit which can be a useful tool for in-house and field landmen in educating the public on what we do as a profession and as an industry.

Pursuant to numerous conversations with AAPL members in our region the subject of AAPL's policy on Background checks is still under review and is being compared to other associations of similar size and scope. The Membership Committee, The By Laws and Policy Manual Review Committee, the Executive Committee and the Staff will be collaborating on a joint Background Check Policy that will be proposed and discussed at our June Board Meeting. I would like to note that AAPL has never adopted a policy of universal background checks. To my knowledge, the use of background checks has only been used as a tool to navigate the



***PALADIN LAND GROUP, LLC***

only been used as a tool to navigate the process described in the By Laws for those applying for membership that have been convicted of a felony or those members who have been involved in an alleged Code of Ethics and / or Standards of Practice infraction. Anyone who falls into either of those categories would be subject to a background check and would require a 2/3 majority vote of the respective Committee (Membership / Ethics), the Executive Committee and the Board of Directors.

#### Awards Committee Report:

The Awards Committee received a record number of nominations this year (73). In an effort to ensure the attendance of all award recipients at the Annual Meeting, for the first time, all award winners were announced at the March Board Meeting:

Best Newsletter / Bulletin (Small Association) – Los Angeles Association of Professional Landmen  
Best Newsletter / Bulletin (Medium Association) – North Houston Association of Professional Landmen  
Best Newsletter / Bulletin (Large Association) – Oklahoma City Association of Professional Landmen  
Best AAPL Director's Communication – Grant Johnson (Houston Association of Professional Landmen)  
Best Member Communication – Marita G. Morris (Oklahoma City Association of Professional Landmen)  
Special Awards:

Education – Doug Potter (Denver Association of Petroleum Landmen)  
Service Appreciation – Paul Nielsen (Houston Association of Professional Landmen)  
AAPL Committee Member – Glen Mauldin (Houston Association of Professional Landmen)  
Group Community Service – OKC Association of Professional Landmen Community Affairs Com  
Special Presidential Award – Russell Shinevar (Michigan Association of Professional Landmen)  
Outstanding Graduate – Bryce Cason (University of Tulsa)  
Local Association of the Year – North Houston Association of Professional Landmen  
Landman of the Year – Julie Woodard (OKC Association of Professional Landmen)  
Lifetime Achievement - Jack Richards (OKC Association of Professional Landmen)

#### Treasurer's Report:

The Treasurer's Report contains very positive news for our Association. As compared to December 31<sup>st</sup>, 2013 total assets have increased from 33,353,333 to 34,134,843 which reflects a total increase of 2.34%. Expenses have decreased 8.64%, largely due to decreased advertising expense reflecting the completion of the "Insist on a Professional" Campaign. AAPL's investment accounts continue to be managed by Luther King. Although Luther King has done a tremendous job with our investment accounts, in part due to market corrections, we realized a 14% loss this quarter compared to the same period last year. It should be noted that a significant portion of that loss is the result of the Board's recent decision to transfer 4MM in stock to the Landman Scholarship Trust. The new Government Relations Program (KSE) is masterfully tracking the progress of hundreds of legislative advances affecting our industry across all 50 states. Of note, there are 53 legislative items that we are currently tracking in Oklahoma. The NAPE & AAPL audits are complete and only minor housekeeping issues were raised.

#### Education Report:

Numerous Educational events continue to be scheduled in our area and around the country. TAPL has hosted a WI / NRI Workshop, a Due Diligence Seminar and a CPL / RPL Review and Exam this year and will host 6 events in 2015 to include an RPL / CPL Review, a WI / NRI Workshop, a JOA Workshop, a Pooling Seminar, an Applied Land Practices workshop and the new Ethics 360 Seminar. AAPL hosted over 100 seminars in 2014. New seminars released in 2014 include the following: Negotiations, Title Curative, The Oil & Gas Lease and Provisions, a newly reformatted seminar on the Basics of GIS/Mapping, the Horizontal Modifications to the JOA & the new AAPL Ethics Program. AAPL has now launched the new Ethics Program 360 Program (half day seminar) and the standalone component, America's Landmen which is a 90 minute condensed version has been integrated into the Field Landmen Seminars, Institutes and in general by Land Managers as a standalone teaching aid. Planning is underway for the 2015 education calendar of offerings which will include some new seminars on the oil & Gas Lease as well as a Basics of Petroleum Economics.

There are 18 scheduled Field landman seminars across the country this year. AAPL will be co-hosting a joint institute with SPE which is scheduled for March 2015. Finally, the Board approved an Education Committee Recommendation to offer a 50% discount on Member Registrations for all educational events (excluding NAPE and the Annual Meeting) between now and the end of the year. Furthermore all AAPL Educational materials will be discounted 25% between now and the end of the year to assist those who are wanting to brush up during this industry wide downturn.

#### Certification Report:

The Certification Committee continues to review about 60 – 80 applications per month and as of June 2014 has reviewed 309 CPL applications since 7-1-13; 525 RPL Applications since 7-1-13 & 516 RL Applications since 7-1-13. Our Association boasts 2,941 CPL's, 2,594 RPL's & 360 RL's. 32% of AAPL Members maintain a designation. Slight modifications to the CPL, RPL & RL application have been made. The Certification Committee is currently reviewing a recommendations to:

- To continue to build strength and longevity within AAPL, the Committee suggests the extension of continuing education requirements not only for Certification, but for all AAPL members.
- In generating a guided career ladder for AAPL members through Certification, the Committee believes the RL, RPL, & CPL designations should be restructured with stronger requirements, objectives & goals.
- The Committee is still considering a proposal to place an increased emphasis on experience.

Certification Committee proposals were discussed during the previous two Board Meetings and the following objectives have been debated during numerous off line meetings, webinars & conference calls The goal throughout this discussion has been to conform the Certification Program definition of "Landwork" & "Landman" to AAPL's revised By-Law definitions to enhance & clarify the Certification Program requirements.

- "Qualifying Landwork" under this proposal would include (A), (B) **and / or (C)** below:
  - (A) Negotiating for the acquisition or divestiture of mineral rights
  - (B) Negotiation of business agreements that provide for the exploration of minerals
  - (C) Determining ownership in minerals through the research of public & private records**
- Abstractors, photo shooters, deed copiers, curative personnel, pooling chasers managing obligations, Lease Analysts & Title Analysts will still not qualify for certification
- Applicants for Certification will continue to be required to be actively engaged in Qualifying Landwork for at least two years at the date of application

At the March Board meeting, the Board voted to approve the following motion:

- Adopt AAPL Bylaw definitions of "Land Professional", "Landwork" and "Landman" under the Certification Program Specifications Article II(B) and amend the requirements for certification to add Landmen who determine ownership in minerals through the research of public and private records (Landwork – Letter C) to be qualified for consideration as a RPL or CPL by replacing the language in Article II (B) of the Certification to read as follows:
  - ◇ The terms, "Land Professional", "Landwork" and "Landman", as used in this Section II, shall be as defined by Article II – Definitions of the AAPL Bylaws.
  - ◇ In order to obtain certification, a Landman must be primarily engaged in the performance of Landwork items A, B and/or C above ("Qualifying Landwork"). A CPL applicant must satisfy the AAPL Certification Committee that the applicant has a minimum of ten "credit years" of full-time experience as a Land Professional, a thorough knowledge of Landwork, demonstrated by passing an appropriate examination, and has been primarily engaged in Qualifying Landwork for at least the immediate past two years at the date of application. An RPL applicant must satisfy the AAPL Certification Committee that the applicant has a minimum of five "credit years" of full-time experience as a Land Professional, a thorough knowledge of Landwork demonstrated by passing an appropriate examination, and has been primarily engaged in Qualifying Landwork for at least the immediate past two years if applicant has a college degree or the immediate past four years if the applicant does not have a college degree at the date of application. Each year of full-time experience of Qualifying Landwork is equal to one "credit year." Additional credit will be given at the rate of one credit year for every two years of experience restricted to categories D, E and F above ("Other Landwork"), up to a maximum of three "credit years" for CPL, one and one-half "credit years" for an RPL applying with a college degree and a maximum of one "credit year" for an RPL applying without a college degree.

After thorough consideration, the Certification Committee has decided to maintain the three required CPL Sponsors for CPL applications, however at the September Board meeting the Certification Committee proposed and the Board approved a motion to accept 2 sponsors for the RPL application (only one of which must be a CPL). As many of you know firsthand the new CPL Exam has been implemented and has seen a dramatic decline in the initial pass rate (<50%). A joint task force continues to review each question that is answered incorrectly on 50% of the examinations administered.

#### Forms Report:

The 1989 HZ JOA Form is complete and available through Forms-on-a-Disk (FOAD). The 1982 HZ JOA Form revisions have been submitted to FOAD. The Model Form 610 JOA Revision Task Force is reviewing each provision but is entering into the "peer review" period in January with a final Draft to the Board at the March 2015 Meeting. There are continued discussions regarding case law on the exculpatory clause and successor liability, and suggested revisions relating to subsequent burdens and Pugh clause terminations as joint loss or failure of title. Anyone with specific issues that needs to be addressed in the JOA review is encouraged to submit your written thoughts so that they can be funneled to the committee for review. As the new Forms Committee convenes a discussion on the practicality of our relationship with FOAD is evolving and will be revisited in the coming months as we consider developing our own Forms hub through our new website.

If you haven't yet done so, I would like to encourage you to join our National Landman's Association (AAPL) in addition to your local Association (TAPL). Not only do AAPL & TAPL offer networking, continuing education, marketing and deal making opportunities, they also actively monitor and lobby for legislative and regulatory developments across the country that affect our industry. Perhaps most importantly, all AAPL members are subject to the AAPL Code of Conduct and AAPL Code of Ethics which encourage all members of our profession to act professionally and ethically in the course of our day to day business. AAPL provides avenues of continuing education and certification for its members, all of which work to ensure to the general public's well deserved trust as they encounter Landmen of the highest ethical and professional standards.

This report is intended to be a general summary of the meeting and if you are interested in additional detail or have questions, suggestions or concerns, please don't hesitate to reach out to me via phone at 281-408-1467 or via e-mail at [H.Reinmiller@EagleRockEnergy.com](mailto:H.Reinmiller@EagleRockEnergy.com) so that I can more clearly describe the ongoing efforts of AAPL's Board to serve its members and advance our industry!!

Sincerely,

*Hamel B. Reinmiller, CPL* 

Hamel B. Reinmiller, CPL  
AAPL Director – Region 6



## Important Message from the Membership Director

Dear TAPL Members:

I would like to thank everyone who has renewed their membership and welcome the newest members to our organization. As your Membership Director, I would like to challenge you to invite new qualified candidates, engaged in Land Work within the Oil & Gas Industry, to join TAPL and encourage your co-workers who have been members in the past to rejoin. Any expired member will be able to renew their previous membership until 12/31/14, by contacting at me [jcampbell@cimarex.com](mailto:jcampbell@cimarex.com) or our Membership Administrator Grace Grimm at [gracegrimmtapl@gmail.com](mailto:gracegrimmtapl@gmail.com). After that date, expired members will be required to complete a new application through the website.

Thank you for making this organization a success! I look forward to watching TAPL grow even more over the next several months.

In the meantime, if you have any questions or concerns please do not hesitate to contact me or Grace.

Best regards,

Jessica Campbell

Membership Director



## SPONSORSHIPS AVAILABLE

Sponsorship of our dinner meetings and socials is a great way to advertise to our membership. We offer sponsorships for our socials, dinners and pre-dinner cocktail hours. Each event costs only \$500 and your company logo is featured in our website, newsletter, emails about the event and on signage at the event, as well as recognition from the podium during the dinner.

Spaces fill up quickly so please reserve your spot now! Contact Harriet Connolly at:

[tulsalandmen@gmail.com](mailto:tulsalandmen@gmail.com).

Newsletter ads are a great and cost-efficient way to reach our membership at the following rates:

**\$200 for 1/4 page ad**

**\$400 for 1/2 page ad**

**\$600 for full page ad**

Each ad runs for nine issues and we offer a 50% discount if a newsletter ad is purchased in conjunction with a website ad (\$650 for one year).

Thanks,

Harriet Connolly, RPL

TAPL Communications Director

918-237-4517

The logo for CIMAREX features the word "CIMAREX" in a bold, white, sans-serif font. The letters are set against a black background that is a trapezoid shape, wider at the top and narrower at the bottom. To the right of the black shape is a red triangle pointing upwards and to the right. The entire logo is contained within a white rectangular border.

# CIMAREX

# Career Assistance Program

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The oil and gas business has always been a cyclical business. During uncertain and challenging times we all could use a little help. As a reminder, TAPL has a committee to oversee the development of the Career Assistance Program (CAP). CAP's goal is to provide help for current TAPL Members who are presently unemployed and looking to regain employment by posting resumes, listing job openings, and networking. In order to fulfill our goal of ensuring that all members are gainfully employed, we need everyone's help. Before assistance can be provided, we must first be notified as to who may need assistance.

If you are currently unemployed, or know of a TAPL member that is currently seeking employment, please email your or their name and contact information to Debbie Langey, [debraclangley@yahoo.com](mailto:debraclangley@yahoo.com). TAPL, with permission, will also be posting resumes on the TAPL website in an effort to facilitate in the job hunt. Please send all resumes to Debbie Langey as well or you can log in and upload your resume yourself. Furthermore, CAP is currently building relationships with various employers in Tulsa in an effort to stay informed as to job openings. If you are aware of any employers seeking to fulfill land positions, please notify Brandon Ward at [bward@aritulsa.com](mailto:bward@aritulsa.com) and Brad Hargrove at [bhargrove@samson.com](mailto:bhargrove@samson.com).

Please note that all information will be handled with the utmost discretion, as privacy is of great concern. You can monitor the CAP's status, event schedule, and progress on the TAPL website and newsletters, coordinated by the Benefits Director, Russ Hargrove, CPL at [hargrove.russ@gmail.com](mailto:hargrove.russ@gmail.com). For more direct questions and concerns, contact Russ or the CAP's committee chair, Vickie Washburn, at [vwashburn2@cox.net](mailto:vwashburn2@cox.net).

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# Reminder on how to claim your AAPL Credits...

## Recertification Credits Online



After attending an event, or purchasing a video in which you get RL, RPL, CPL recertification credits you must submit your affidavit of attendance; which is done by using the code you received with purchase or at the end of the actual class.

To do so:

1. Simply login to the portal, locate the "Submit Affidavit of Attendance" link under the My CE Credits section:

A screenshot of a web portal interface. At the top, there is a header with a person icon and the text "My CE Credits". Below this, it shows "Year-to-date Credits: 0.0". Underneath, there are two bullet points: "• [Check My CE Credit / Certified Transcript](#)" and "• [Submit Affidavit of Attendance](#)".

**My CE Credits**

Year-to-date Credits: 0.0

- [Check My CE Credit / Certified Transcript](#)
- [Submit Affidavit of Attendance](#)

2. You will be asked to enter the code for the class or home study

## Report Component Attendance

### Select a Component

First, we need to know what component you are registering for. Enter in the code or ID number of the component.

Component ID/Code: \*

3. Then you will be prompted to digitally sign that you attended the class or have reviewed the home study information.
4. Click "Finish" to confirm your credits

TAPL Members,

As you know, our industry is constantly under fire from environmental groups in many cities & states across the country and AAPL is actively promoting and lobbying for our profession. Part of that goal is to stomp out misinformation that if left unaddressed can be very harmful to the progress of our industry. In the face of a dramatic legislative assault in Colorado, Anadarko Petroleum along with Noble Energy and others put together a short 40 page booklet or “toolkit” that explains some of the common practices of our industry and attempts to rectify some of the misinformation that exists amongst the general public that may not have the same exposure that we do to the good work that our industry is doing every day. This booklet is intended to serve as a tool to help those in-house and field landmen who are dealing with the public on a daily basis and it has been approved for wide circulation, so feel free to share it with your team. Approximately 10% of the material is Anadarko specific and the remaining 90% is factual science & economy based information that has been vetted and sourced by numerous organizations. AAPL has a similar “toolkit” and may dovetail this information into our own product and / or rebrand this and disseminate as an additional tool to the AAPL Membership, but until that time, the TAPL Board wanted to make it available to any of you who might be interested in using it in your day to day operations.

[Click Here to View the Toolkit](#)



# 2014-2015 TAPL Committees

<b><u>Education Committee:</u></b>	<b><u>Director:</u></b> Stephen McNamara, Jr. Creek Canyon Resources	<a href="mailto:smcnamara@ccrok.com">smcnamara@ccrok.com</a>
	Lori Daugherty, CPL Bright Horizons Resources, LLC	<a href="mailto:lbaugherty@bhrep.com">lbaugherty@bhrep.com</a>
	Jason Baker Jason Baker Law Firm	<a href="mailto:jason@baker-legal.com">jason@baker-legal.com</a>
	Michael P. O'Neil Self Employed	<a href="mailto:michael.p.oneil@icloud.com">michael.p.oneil@icloud.com</a>
	Tyler Beaty, CPL Wagon Wheel Exploration	<a href="mailto:tbeaty@wagonwheetexp.com">tbeaty@wagonwheetexp.com</a>
	Julie Ewing, RPL Samson Resources	<a href="mailto:jewing@samson.com">jewing@samson.com</a>
<b><u>Benefits Committee:</u></b>	<b><u>Director:</u></b> Russ Hargrove, CPL Independent	<a href="mailto:hargrove.russ@gmail.com">hargrove.russ@gmail.com</a>
<b><u>Mentoring:</u></b>	Joey Stauffer, CPL PetroQuest	<a href="mailto:jstauffer@petroquest.com">jstauffer@petroquest.com</a>
<b><u>Scholarship &amp; Awards:</u></b>	<b><u>Chairman:</u></b> Hamel B. Reinmiller, CPL Eagle Rock Mid-Continent Asset, LLC	<a href="mailto:h.reinmiller@eaglerockenergy.com">h.reinmiller@eaglerockenergy.com</a>
	<b><u>Committee Co-Chair</u></b> Andy Matson Mid-Con Energy, LLC	<a href="mailto:amatson@midcon-energy.com">amatson@midcon-energy.com</a>
	Ben Brown, RL Apache Corporation	<a href="mailto:ben.brown@apachecorp.com">ben.brown@apachecorp.com</a>
	Leo Kantowski, RPL Samson Energy	<a href="mailto:lkantowski@samsonco.com">lkantowski@samsonco.com</a>
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	Mark King, CPL Laredo Petroleum, Inc.	<a href="mailto:mking@laredopetro.com">mking@laredopetro.com</a>
	Rhonda Stacy Mid-Con Energy, LLC	<a href="mailto:rstacy@midcon-energy.com">rstacy@midcon-energy.com</a>

# 2014-2015 TAPL Committees

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	Eric Weidemann, RPL Newfield Exploration	<a href="mailto:eweidemann@newfield.com">eweidemann@newfield.com</a>
<b><u>Career Assistance Program:</u></b>	<b><u>Chairman:</u></b> Vickie Washburn, CPL Icky's Investments, Inc.	<a href="mailto:vwashburn2@cox.net">vwashburn2@cox.net</a>
	<b><u>Membership Placement Coordinator:</u></b> Debi Langley, CPL Langley Land Company, LLC	<a href="mailto:debradlangley@yahoo.com">debradlangley@yahoo.com</a>
	<b><u>Corporate Relations Coordinator:</u></b> Brandon Ward, RPL Associated Resources	<a href="mailto:bward@aritulsa.com">bward@aritulsa.com</a>
	<b><u>Publications Coordinator:</u></b> Brad Hargrove, CPL Samson Resources	<a href="mailto:bhargrove@samson.com">bhargrove@samson.com</a>
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	Poornima Pillai Cimarex	<a href="mailto:ppillai@cimarex.com">ppillai@cimarex.com</a>
	Grace Grimm Membership Assistant	<a href="mailto:gracegrimmtapl@gmail.com">gracegrimmtapl@gmail.com</a>
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	Jeff Myers Landmen.com, Inc.	<a href="mailto:jeff@landmen.com">jeff@landmen.com</a>
	Scott Peterson QEP Energy Company	<a href="mailto:scott.peterson@qepres.com">scott.peterson@qepres.com</a>
	Craig Dolinsky USOG, LLC	<a href="mailto:craigd74114@yahoo.com">craigd74114@yahoo.com</a>
	Kevin Meeks Quoman Land Services LLC	<a href="mailto:quomanlandservicellc@gmail.com">quomanlandservicellc@gmail.com</a>

# 2014-2015 TAPL Committees

<b><u>Events Committee:</u></b>	<b><u>Director:</u></b> Wink Kopczynski, III, RPL New Gulf Resources	<a href="mailto:wink3@newgulfresources.com">wink3@newgulfresources.com</a>
<b><u>Golf Tournament:</u></b>	<b><u>Clark Daily — Co-Chair</u></b> <b><u>Chris Hill — Co-Chair</u></b> Harriet Connolly, RPL Ben Brown, RL Chase Beasley Luke Eaves Denton Smith	
<b><u>Skeet Shoot:</u></b>	<b><u>Greg Hambric — Chair</u></b> J. J. Chisholm Curtis Johnson Michelle Linton James Mitschke	
<b><u>Communications Committee:</u></b>	<b><u>Director:</u></b> Harriet Connolly, RPL Eckard Global	<a href="mailto:hconnolly@eckardglobal.com">hconnolly@eckardglobal.com</a>
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## 2014-2015 Board Members

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Robert Sher, CPL	Past President	rsher@cimarex.com
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