#### JANUARY 2015

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#### **Letter From the President**

Dear Members,

I trust each of you had a relaxing and safe holiday season, and hopefully everyone got the needed recharge from the break to hit the ground running in 2015. It was great to see many of you at Cedar Ridge Country Club on the 12<sup>th</sup> for our January Social. Cedar Ridge certainly put together a great pre-game menu perfect for football along with countless TVs, which led to a great atmosphere for the college football national championship. I'd like to thank Raegan Schaffler for putting together an entertaining and great event.

Before we move on to our upcoming events, I'd like to address some issues that have been raised regarding the TAPL website. The transition from our prior website to our significantly more functional and aesthetically pleasing current website, despite with the same provider, has caused some hiccups that we are currently addressing. We've received reports that active members are being flagged as expired, despite being current on their annual dues. Another complication that we've noticed is a discrepancy in our monthly meeting registration list as compared with those who have actually registered. Our website provider has been notified of these glitches, and we hope they can address these issues quickly. I'm truly sorry for any inconveniences and complications this may have caused. If you notice any irregularities with your TAPL account, please do not hesitate to contact us immediately. Once again, I apologize for the inconvenience and would like to thank you for your patience.

As I have mentioned before, we have an exciting line-up of events this spring for our membership, and I hope to see many of you there. Please pencil the following TAPL events into your calendars:

January 22<sup>nd</sup>: TAPL Luncheon at the Summit, featuring Tom Seng

February 9<sup>th</sup>: February Dinner Meeting at the Summit, featuring Roger Soape (AAPL President)

February 26<sup>th</sup>: CPL Event at Mix Co. (3<sup>rd</sup> and Denver)

March 6<sup>th</sup>: TAPL Volunteer Day at the Community Food Bank of Eastern Oklahoma

April 22<sup>nd</sup>: TAPL Spring Seminar at the OU Schusterman Center

April 23<sup>rd</sup>: CPL Event at the Driller's Ballpark

May 11<sup>th</sup>: TAPL Spring Golf Tournament at Indian Springs Country Club

Our board of directors has done a great job this year of putting together quite the exhausting list of events, so please be on the lookout for emails about their registration. I hope to see you there.

Sincerely,

Collin J. Sniff, CPL TAPL President



# **TAPL February Dinner Meeting**

<u>Date/Time:</u> February 9th, 2015

Check In: 5:00, 30th Floor

Cocktails: 5:00, 31st Floor

Dinner: 6:00, 30th Floor

Location: The Summit Club

Guest Speaker: Roger A. Soape, CPL

RSVP: <u>CLICK HERE</u> to register

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Roger A. Soape, CPL, is the President of the American Association of Professional Landmen. He was named the AAPL's Landman of the Year in 2009. Roger has served AAPL on its Executive Committee and as the Chairman of NAPE, the Ethics Committee, and the Tax Issues Committee. He is a former President of the Houston Association of Professional Landmen, which previously named him its Outstanding Landman of the Year.

Roger is the President and majority shareholder of Roger A. Soape, Inc., the land services firm he founded in 1980. He is a native Texan, and attended the University of Texas at Austin. He is a trustee of The West Endowment,



which distributes charitable grants to public and medical research causes. Roger is also a member of the North Houston Association of Professional Landmen, the Texas Oil & Gas Association, and the Independent Petroleum Association of America. He is an instrument-rated private pilot, enjoys flying his company's small airplane. Roger and his wife, Donna, live in northwest Houston where they are members of John Wesley United Methodist Church.

#### **Upcoming Educational Events**

#### Basics of Geographic Information System - Houston, TX

Monday, January 26, 2015 (9:00 AM-3:00 PM)

#### WI/NRI Workshop - The Woodlands, TX

Friday, February 06, 2015 (8:00 AM-3:30 PM)

#### Oil and Gas Land Review, CPL/RPL Exam - Tulsa, OK

Tuesday, February 17, 2015 - Thursday, February 20, 2015

#### JOA Workshop - Lafayette, LA

Tuesday, February 24, 2015 - Wednesday, February 25, 2015

#### Rocky Mountain Land Institute-Salt Lake City, UT

Thursday, February 26, 2015 - Friday, February 27, 2015

#### Field Landman Seminar - Midland, TX

Thursday, February 26, 2015 (5:00 PM-9:00 PM)

#### <u>CPL EXAM ONLY — TULSA, OK</u>

Date/Time: Friday, February 20th 7:30am — 2:30pm

Cost: Early Registration: \$125

After February 3rd: \$175

Location: Doubletree Tulsa Warren Place

6110 South Yale Ave. Tulsa, OK 74136

#### RPL EXAM ONLY — TULSA, OK

Date/Time: Wednesday, February 18th 9:00am—11:00am

-OR-

Friday, February 20th 7:30am — 9:30am

Cost: Early Registration: \$100

After February 3rd: \$150

Location: Doubletree Tulsa Warren Place

6110 South Yale Ave. Tulsa, OK 74136

#### **Upcoming Educational Events**

Fundamentals of Land Practices & OPTIONAL RPL EXAM - Shreveport, LA

Tuesday, March 3, 2015 - Wednesday, March 4, 2015

AAPL/SPE Joint Institute - San Antonio, TX

Thursday, March 05, 2015 - Saturday, March 07, 2015

Due Diligence Seminar- Pittsburgh, PA

Tuesday, March 10, 2015 (8:30 AM-3:00 PM)

Field Landman Seminar - Williamsport, PA

Thursday, March 12, 2015 (5:00 PM-9:00 PM)

Pooling Seminar - Midland, TX

Friday, March 13, 2015 (8:30 AM-3:00 PM)

2015 Mining & Land Resources Institute - Reno, NV

Thursday, March 19, 2015 - Friday, March 20, 2015

RPL EXAM ONLY - Corpus Christi, TX

Friday, March 20, 2015 (7:15 AM-9:30 AM)

CPL EXAM ONLY - Corpus Christi, TX

Friday, March 20, 2015 (7:15 AM-2:30 PM)



#### **TAPL Volunteer Event**

TAPL and the External Affairs Committee encourages you to get involved in your Tulsa community by volunteering your time to give back to those less fortunate, and we are pleased to offer you this opportunity.



Where: Community Food Bank of Eastern Oklahoma

1304 N. Kenosha Avenue

**Tulsa, OK 74106** 

When: Friday, March 6, 2015 1:00 p.m. – 3 p.m.

Attire: Casual Clothes and tennis shoes are recommended

Get involved, sign up today!! We will all meet for Happy Hour at the Rusty Crane after the event, where participants will have a chance at winning a door prize.

Please RSVP to one of the committee members below. We will send you a waiver that will have to be signed and returned by 3/21/2015.

Mike Knapp Director <u>mikepknapp@gmail.com</u>

Scott Peterson Committee Member <u>scott.peterson@qepres.com</u>

Kevin Meeks Committee Member <u>quomanlandservicellc@gmail.com</u>

Jeff Myers Committee Member <u>jeff@landmen.com</u>

#### **Industry Related Articles**

#### Falling oil's next victim: banks

(CNN) Big energy companies aren't the only ones losing out on the dramatic fall in oil prices. Banks are in the hot seat, too.

Hundreds of banks were forced to shut down in Texas when the state fell into a recession in 1986 during a steep decline in oil prices. That 1980s meltdown mirrors the current drop in prices that carried oil below \$45 a barrel this week.

Cheap credit helped fuel the U.S. shale boom, allowing countless energy companies to find oil in new places. Banks also capitalized on economic booms in oil-rich regions like Texas and North Dakota. It would only make sense for these same banks to feel some pain from oil's downward spiral.

Drilling projects that made sense at \$100 may now be losing money, creating headaches for the lenders that financed the expansions. Some highly-leveraged shale companies may even go belly up due to the plunge in oil prices.

But there's also the economic fallout of the energy meltdown. It's great for consumers saving money on gas, but Texas is bracing for a wave of layoffs and a possible oil-fueled recession. Other big energy regions like North Dakota, Oklahoma and Alaska are also facing economic headwinds.

**Bank losses likely to grow:** If the oil plunge causes certain economies to stumble, banks are likely to be hit by higher credit losses and a slowdown or even decline in loan growth. Likewise, fees for wealth management and customer activity could be dented.

"If you're a small bank in Texas or North Dakota, the risk goes well beyond drilling for oil or gas. You funded the mobile homes that workers live in, the doctor's office and other facilities that live off the energy industry," said Dick Bove, a banking analyst at Rafferty Capital Markets.

"There's no question about the fact that energy is going to be a big issue for banks, particularly the ones closely associated with production areas," he said.

**Banks feeling the energy heat:** So which banks are most at risk to the current oil plunge? Morgan Stanley says to look at the ones with a significant chunk of their deposits located around previously-hot shale regions, including the Bakken, Eagle Ford, Niobrara and Permian plays.



The U.S. banks with at least \$1 billion in assets that have the greatest percentage of deposits in these regions are International Bancshares (IBOC) (42.4%), Guaranty Bancorp (GBNK) (39.7%), Cullen/Frost Bankers (CFR) (35.9%), CoBiz Financial (COBZ) (26.6%), First Interstate (FIBK) (17.3%) and National Bank Holdings (NBHC) (16.3%), according to Morgan Stanley.

Exposures for certain banks mount if the analysis includes Houston and Dallas, two metro areas that may experience oil fallout as well.

Including Houston and Dallas, Cullen/Frost's exposure soars to 78%, while Prosperity Bancshares (PB) comes in at 37% and Zions Bancorp (ZION) hits 24%, according to Morgan Stanley.

**Too big to feel oil tumble?** Even Wall Street banks are facing questions about the impact of falling oil prices.

While just a small fraction of their total loan portfolio is directly tied to energy lending, Bove estimates around 20% of their investment banking revenue comes from energy.

JPMorgan Chase (JPM) CEO Jamie Dimon, in a call with analysts this week, acknowledged there may be "slight negatives" for the bank related to commercial and real estate trouble in Dallas, Denver and Houston.

Yet the big banks are well diversified. That means they should benefit from the anticipated boost to consumer spending caused by lower oil prices.

The oil price slide is "not going to be a big deal" for JPMorgan, Dimon said.

# <u>CPL HAPPY HOUR</u>



3rd and Denver, Tulsa, OK 74103

February 26th, 2015 5:30PM – 6:30PM

For more information: rsher@cimarex.com

Spongored by:

Participants must be an active member of TAPL and a registered CPL by February 26, 2015.

#### **Important Message from the Membership Director**

**Dear TAPL Members:** 

I would like to thank everyone who has renewed their membership and welcome the newest members to our organization. As your Membership Director, I would like to challenge you to invite new qualified candidates, engaged in Land Work within the Oil & Gas Industry, to join TAPL and encourage your co-workers who have been members in the past to rejoin. Any expired member will be able to renew their previous membership until 12/31/14, by contacting at me jcampbell@cimarex.com or our Membership Administrator Grace Grimm at gracegrimmtapl@gmail.com. After that date, expired members will be required to complete a new application through the website.

Thank you for making this organization a success! I look forward to watching TAPL grow even more over the next several months.

In the meantime, if you have any questions or concerns please do not hesitate to contact me or Grace.

Best regards,

Jessica Campbell

Membership Director





#### YOUNG PROFESSIONALS IN ENERGY

Please join us <u>Thursday January 29th at Mixed Co</u>. for a charity networking event with local Tulsa energy professionals.



We will be collecting donations for Youth Services of Tulsa.

**CLICK HERE** for their wish list.

Monetary donations will also be accepted at the door.

# CALLING ALL CPLS



Join us on April 23<sup>rd</sup>, 2015 in a Driller's Suite for dinner, drinks and the ballgame! Gates will open at 5:30PM

To reserve your seat: rsher@cimarex.com

\*Due to seating capacity, this event is limited to the first 20 reservations (a wait list will be created)

\*\*Participants must be an active member of TAPL and a registered CPL by April 1, 2015

#### SPONSORSHIPS AVAILABLE

Sponsorship of our dinner meetings and socials is a great way to advertise to our membership. We offer sponsorships for our socials, dinners and pre-dinner cocktail hours. Each event costs only \$500 and your company logo is featured in our website, newsletter, emails about the event and on signage at the event, as well as recognition from the podium during the dinner.

Spaces fill up quickly so please reserve your spot now! Contact Harriet Connolly at:

tulsalandmen@gmail.com.

Newsletter ads are a great and cost-efficient way to reach our membership at the following rates:

\$200 for 1/4 page ad

\$400 for 1/2 page ad

\$600 for full page ad

Each ad runs for nine issues and we offer a 50% discount if a newsletter ad is purchased in conjunction with a website ad (\$650 for one year).

Thanks,

Harriet Connolly, RPL
TAPL Communications Director
918-237-4517





# helmets & hard hats reception

An evening with OU football legends benefiting the Robert M. Zinke Energy Management Program

> February 12, 2015 5:00 - 7:00pm

Join us for updates on OU football and National Signing Day

Master of Ceremonies: Jennifer Mueller (Roots Sports Reporter Seattle)

Featuring Merv Johnson, Landry Jones, Whitney Hand

and other former OU football players

Tickets are \$75 each. RSVP at price.ou.edu/EMevent

Hilton Americas Grand Ballroom, 4th Floor 1600 Lamar Houston, TX 77010

Appetizers and cash bar available

For more information, please contact Cassandra Brubaker at cassandra@ou.edu or (405) 325-2463.

#### Career Assistance Program

The oil and gas business has always been a cyclical business. During uncertain and challenging times we all could use a little help. As a reminder, TAPL has a committee to oversee the development of the Career Assistance Program (CAP). CAP's goal is to provide help for current TAPL Members who are presently unemployed and looking to regain employment by posting resumes, listing job openings, and networking. In order to fulfill our goal of ensuring that all members are gainfully employed, we need everyone's help. Before assistance can be provided, we must first be notified as to who may need assistance.

If you are currently unemployed, or know of a TAPL member that is currently seeking employment, please email your or their name and contact information to Debbie Langey, debradlangley@yahoo.com. TAPL, with permission, will also be posting resumes on the TAPL website in an effort to facilitate in the job hunt. Please send all resumes to Debbie Langley as well or you can log in and upload your resume yourself. Furthermore, CAP is currently building relationships with various employers in Tulsa in an effort to stay informed as to job openings. If you are aware of any employers seeking to fulfill land positions, please notify Brandon Ward at bward@aritulsa.com and Brad Hargrove at bhargrove@samson.com.

Please note that all information will be handled with the utmost discretion, as privacy is of great concern. You can monitor the CAP's status, event schedule, and progress on the TAPL website and newsletters, coordinated by the Benefits Director, Russ Hargrove, CPL at rhargrove@samson.com. For more direct questions and concerns, contact Russ or the CAP's committee chair, Vickie Washburn, at vwashburn2@cox.net.

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#### Reminder on how to claim your AAPL Credits...

# Recertification Credits Online



After attending an event, or purchasing a video in which you get RL, RPL, CPL recertification credits you must submit your affidavit of attendance; which is done by using the code you received with purchase or at the end of the actual class.

#### To do so:

 Simply login to the portal, locate the "Submit Affidavit of Attendance" link under the My CE Credits section:



- · Check My CE Credit / Certified Transcript
- Submit Affidavit of Attendance
- 2. You will be asked to enter the code for the class or home study

#### Report Component Attendance

#### Select a Component

First, we need to know what component you are registering for. Enter in the code or ID number of the component.

Component ID/Code: \* 9247

- Then you will be prompted to digitally sign that you attended the class or have reviewed the home study information.
- 4. Click "Finish" to confirm your credits

TAPL Members,

As you know, our industry is constantly under fire from environmental groups in many cities & states across the country and AAPL is actively promoting and lobbying for our profession. Part of that goal is to stomp out misinformation that if left unaddressed can be very harmful to the progress of our industry. In the face of a dramatic legislative assault in Colorado, Anadarko Petroleum along with Noble Energy and others put together a short 40 page booklet or "toolkit" that explains some of the common practices of our industry and attempts to rectify some of the misinformation that exists amongst the general public that may not have the same exposure that we do to the good work that our industry is doing every day. This booklet is intended to serve as a tool to help those in-house and field landmen who are dealing with the public on a daily basis and it has been approved for wide circulation, so feel free to share it with your team. Approximately 10% of the material is Anadarko specific and the remaining 90% is factual science & economy based information that has been vetted and sourced by numerous organizations. AAPL has a similar "toolkit" and may dovetail this information into our own product and / or rebrand this and disseminate as an additional tool to the AAPL Membership, but until that time, the TAPL Board wanted to make it available to any of you who might be interested in using it in your day to day operations.

#### Click Here to View the Toolkit



# 2014-2015 TAPL Committees

<b>Education Committee:</b>	Director:	smcnamara@ccrok.com
	Stephen McNamara, Jr.	
	Creek Canyon Resources	
	Lori Daugherty, CPL	ldaugherty@bhrep.com
	Bright Horizons Resources, LLC	
	Jason Baker	jason@baker-legal.com
	Jason Baker Law Firm	
	Michael P. O'Neil	michael.p.oneil@icloud.com
	Self Employed	
	Tyler Beaty, CPL	tbeaty@wagonwheetexp.com
	Wagon Wheel Exploration	
	Julie Ewing, RPL	jewing@samson.com
	Samson Resources	
<b>Benefits Committee:</b>	Director:	rhargrove@samson.com
	Russ Hargrove, CPL	
	Samson Resources	
Mentoring:	Joey Stauffer, CPL	jstauffer@petroquest.com
	PetroQuest	
Scholarship & Awards:	Chairman:	h.reinmiller@eaglerockenergy.com
	Hamel B. Reinmiller, CPL	
	Eagle Rock Mid-Continent Asset, LLC	
	Committee Co-Chair	amatson@midcon-energy.com
	Andy Matson	
	Mid-Con Energy, LLC	
	Ben Brown, RL	ben.brown@apachecorp.com
	Apache Corporation	
	Leo Kantowski, RPL	<u>Ikantowski@samsonco.com</u>
	Samson Energy	
	Brad Wechsler	<u>bwechsler@cimarex.com</u>
	Cimarex Energy Co.	
	Mark King, CPL	mking@laredopetro.com
	Laredo Petroleum, Inc.	

# 2014-2015 TAPL Committees

	David Korell, RPL	dkorell@newfield.com
	Newfield Exploration	
	Rhonda Stacy	rstacy@midcon-energy.com
	Mid-Con Energy, LLC	
Career Assistance Program:	Chairman:	vwashburn2@cox.net
	Vickie Washburn, CPL	
	Icky's Investments, Inc.	
	Membership Placement Coordinator:	debradlangley@yahoo.com
	Debi Langley, CPL	
	Langley Land Company, LLC	
	Corporate Relations Coordinator:	<u>bward@aritulsa.com</u>
	Brandon Ward, RPL	
	Associated Resources	
	Publications Coordinator:	bhargrove@samson.com
	Brad Hargrove, CPL	
	Samson Resources	
Membership Committee:	Director:	jcampbell@cimarex.com
	Jessica Campbell	
	Cimarex	
	Poornima Pillai	ppillai@cimarex.com
	Cimarex	
	Grace Grimm	gracegrimmtapl@gmail.com
	Membership Assistant	
External Affairs Committee:	Director:	mikepknapp@gmail.com
	Mike Knapp	
	Lakeland Energy, LLC	
	Jeff Myers	jeff@landmen.com
	Landmen.com, Inc.	
	Scott Peterson	scott.peterson@qepres.com
	QEP Energy Company	
	Craig Dolinsky	craigd74114@yahoo.com
	USOG, LLC	
	Kevin Meeks	quomanlandservicellc@gmail.com
	Quoman Land Services LLC	

# 2014-2015 TAPL Committees

Events Committee:	Director:	wink3@newgulfresources.com
Events committee.	Wink Kopczynski, III, RPL	
	New Gulf Resources	
Golf Tournament:	David Miller — Chair	
don roumament.	Harriet Connolly, RPL	
	Ben Brown, RL	
	Clark Daily	
	Chase Beasley	
	Chris Hill	
	Denton Smith	
Skeet Shoot:	Greg Hambric — Chair	
	J. J. Chisholm	
	Curtis Johnson	
	Michelle Linton	
	James Mitschke	
<b>Communications Committee:</b>	Director:	harriet.connolly@qepres.com
	Harriet Connolly, RPL	
	QEP Energy Company	
Newsletter:	Editor	denton.smith@gepres.com
	Denton Smith	
	QEP Energy Company	
Website:	Committee Chairman:	smartin@samsonco.com
	Scott Martin	
	Samson Energy	
Social Media	Committee Chairman:	alaina.szlavy@unitcorp.com
	Alaina Szlavy	
	Unit Petroleum Company	
Advertising:	Committee Chairman:	davidcharlesconnolly@gmail.com
	David Connolly	
	Reagan Resources, Inc.	

# REAGAN



### 2014-2015 Board Members

Collin Sniff, CPL	President	csniff@samson.com
Raegan Schaffler, CPL	Vice President	raegan.schaffler@qepres.com
Andrew Grimm	Secretary	agrimm@wagonwheelexp.com
Bill Holder, CPL	Treasurer	bill.holder@holcollc.com
Robert Sher, CPL	Past President	rsher@cimarex.com
Jessica Campbell	Membership Director	jcampbell@cimarex.com
Wink Kopczynski, III, RPL	•	wink3@newgulfresources.com
		- 0
Harriet Connolly, RPL	Communications Director	harriet.connolly@qepres.com
Russ Hargrove, CPL	Benefits Director	rhargrove@samson.com
Stephen McNamara, Jr.	Education Director	smcnamara@cceok.com
Mike Knapp	External Affairs Director	mikepknapp@gmail.com
Hamel B. Reinmiller, CPL	AAPL Director	h.reinmiller@eaglerockenergy.com