#### DECEMBER 2015

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### **Letter From the President**

Dear Members,

As another year comes to close I think it's fitting to recap the successes of our organization. We followed our kickoff event of the College Football Championship tailgate social at Cedar Ridge Country Club in January, with a slate of excellent dinner speakers including Congressman Jim Bridenstine, AAPL President, local E&P CEOs and Chamber of Commerce members. Two extremely successful golf tournaments, one skeet shoot, numerous educational events and volunteer opportunities. In addition we've raised significant amounts of scholarship for Energy Management students at both OU and TU AND continued to support a mentoring program between TAPL and TU's Energy Management Program.

I recap now not to brag or boast of our organization's past successes (although our members should be enormously proud to be part of this organization) but to rededicate and strengthen our efforts in light of these challenging times in our industry. TAPL's strength is the hard work and determination of our membership; our excellent events of 2015 are evidence of this work ethic. The TAPL Board and I hope you join us in making 2016 TAPL's best year yet.

We had a great turnout to our annual TAPL Christmas Social last week and I was glad to see so many both new and old faces at the event. As you know, we hosted a U.S. Marine Corps fundraiser for Toys for Tots that netted more than \$2,500 in cash contributions and 200 toys. The Marines that attended were once again impressed and surprised by such a strong showing by our membership (not easy to surprise bunch of Marines).

Please plan on attending our College Football National Championship tailgate social on January  $11^{\text{th}}$ , 2016 at Cedar Ridge Country Club. The tailgate will get started promptly at 5pm with drinks and heavy o'dourves, plenty of TV's to catch some pregame coverage and lots of networking and socializing before the kickoff. Looking forward to seeing everyone there.

Steve McNamara, Jr.

**TAPL President** 





## TOYS FOR TOTS

### **FUNDRAISER & CHRISTMAS SOCIAL**





Dear Members,

Thank you for your donations to the US Marines Toys for Tots Drive at our December Social. This year, TAPL members generously supported the program with your hearts and wallets and donated over 100 toys along with \$2,500 in cash donations! I also want to thank the sponsors and volunteers that helped make this event a success. Thank you for bringing hope and Christmas cheer to Tulsa area children.

If you were unable to attend, but would like to contribute, you can still give online at <a href="https://www.toysfortots.org/donate">www.toysfortots.org/donate</a> or you can mail a donation directly to Toys for Tots, 8000 E New Orleans, Broken Arrow, OK 74014, Attn: SSgt Justin Bentley.

I salute you all for your generosity and kindness!

Michelle Linton External Affairs Director

# JANUARY SOCIAL

### **COLLEGE FOOTBALL NATIONAL CHAMPIONSHIP**



January 11<sup>th</sup> Pre-Game Social

Cedar Ridge Country Club

5:00 p.m. – 8:00 p.m.



**CLICK HERE TO REGISTER!** 

## EDUCATIONAL EVENTS

### **EARN CEU CREDITS**

JOA Workshop - Fort Worth, TX

January 12, 2016—January 13, 2015

Oil and Gas Lease Fundamentals -

Baton Rouge, LA

January 21, 2016 (8:00AM—4:30PM)

Surface Use and Access - New Orleans, LA

January 22, 2016 (8:30AM—4:00PM)

WI/NRI Workshop - Denver, CO

January 22, 2016 (8:00AM—11:30PM)

Due Diligence Seminar-Tulsa, OK

January 22, 2016 (12:00AM—3:00PM)

Basics of Geographic Information System -

Pittsburgh, PA

January 25, 2016 (9:00AM—3:00PM)

Oil and Gas Land Review, CPL/RPL Exam -

Midland, TX

January 26, 2015—January 29, 2015

Pooling Seminar - Oklahoma City, OK

January 29, 2016 (8:30AM—3:00PM)

2016 Rocky Mountain Land Institute -

Cheyenne, WY (Live Webinar Option

Available)

February 1, 2016 (8:00AM—5:00PM)

Fundamentals of Land Practices & OPTIONAL

RPL Exam - The Woodlands, TX

February 4, 2016—February 5, 2016

WI/NRI Workshop - Oklahoma City, OK

February 5, 2016 (8:00AM—11:30PM)

Oil and Gas Land Review, CPL/RPL Exam -

Tulsa, OK

February 16, 2016—February 19, 2016

One Day JOA Workshop - Bismarck, ND

February 23, 2016 (8:00AM—4:30PM)

Due Diligence Seminar - Fort Worth, TX

February 26, 2016 (12:00AM—3:00PM)

Negotiations Seminar - Houston, TX

February 29, 2016 (9:00AM—4:00PM)

Oil and Gas Land Review, CPL/RPL Exam -

Dallas, TX

March 1, 2016—March 4, 2016

Due Diligence Seminar - Washington, PA

March 4, 2016 (9:00AM—3:00PM)

2016 Mining & Land Resources Institute -

Reno, NV

March 10, 2016—March 11, 2016

Fundamentals of Land Practices & OPTIONAL

RPL Exam - Denver, CO

March 14, 2016—March 15, 2016



## NAPE EXPO

### 2015—2016 EVENTS

## MAKE PLANS TO SPONSOR OR EXHIBIT AT OUR UPCOMING NAPE EXPOS!

For over 20 years NAPE has been at the center of the oil and gas industry connecting people and providing a central marketplace for the buying, selling and trading of oil and gas prospects and producing properties via exhibit booths.

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### **DOMESTIC NEWS**

### U.S. Oil 'Strippers' Maneuver to Keep Pumping Amid Crude Slump

By: LIZ HAMPTON, January 4, 2016

REUTERS - U.S. "stripper well" operators, the nation's smallest oil producers seen as most likely to succumb to the crude price slump, are hanging in tough, reducing the chances of near-term production cuts needed to rebalance the domestic oil market.

The conventional wisdom is that "strippers" would be the first to fold in the face of oil's slide below \$40 given their tiny size - some may pump as little as few hundred dollars' worth of oil a day - limited access to capital and high costs compared with bigger, more efficient shale producers.

Yet interviews with executives and experts show those smallest, often family-owned, businesses are also among the most resourceful, keeping the oil flowing even as prices near 11-year lows and a growing number of their wells lose money.

While hopes for a rebound are fading, "strippers" are doing everything they can to keep their "nodding donkey" pumps working so they can hold on to land leases that give them access to oil reserves.

"The small operators of the stripper wells are pretty resilient," says Mike Cantrell, head of the National Stripper Well Association. "They've always made it through and will still make it through."

Stripper wells pump no more than 15 barrels of oil per day but together over 400,000 wells scattered across the nation's oilfields produce over a tenth of U.S. oil output, enough to affect the market supply-demand balance and prices.

Drawing analogies to the 1980s oil slump, some analysts had warned that half of stripper wells could shut if crude prices held below \$40 a barrel, helping ease the supply glut and possibly underpinning the prices.

The tenacity of the stripper well producers is challenging that view.

For example, Nelson Wood who runs Wood Energy, a family business founded by his parents more than 60 years ago, has laid off 14 of his 32 employees and closed 10 of 150 wells in the Illinois Basin, but so far the production is down only 4 percent.

He may have to shut more wells, based on electricity, labor, maintenance and salt water disposal costs, but said one key concern was meeting the requirements of oil and gas mineral rights.

"We run some wells at a loss to keep the lease active," he said.

### **DOMESTIC NEWS (CONT.)**

#### **POSTAGE AND INSURANCE**

To be sure, many of these mom-and-pop shops have already cut production to conserve cash and the longer oil prices remain low, the harder it will be for them to keep pumping.

Darlene Wallace, who inherited her company Columbus Oil after the passing of her husband over a decade ago, has shut in four of her 25 wells in Oklahoma, cutting about a third of production, and is now focusing on overhead costs. Wallace says she has done everything from getting rid of a postage machine, which saves just \$300 a year, to asking her three employees to cover 20 percent of their health insurance costs, which she estimates could result in annual savings of \$10,000. "I hate to do that to my employees, but we're all going to have to cut back," Wallace says.

Some stripper operators are even deferring necessary maintenance; others are turning to temporary workers to cut employment costs. Many are so small that their owners can roll up their sleeves and do the work themselves if necessary.

The stripper well operators who spoke with Reuters said many of their peers are taking similar measures to survive.

Ponderosa Advisors, a Denver-based energy, agriculture and water consultancy, reckons debt-free companies can cover their operating costs even with oil below \$35 a barrel. Some produce at a cost as low as \$18.

That means prices can fall further before any major shut-ins.

In the meantime, many stripper operators are maneuvering carefully around clauses in their lease agreements to stay in the business. Most can only turn off their wells for a brief period without losing their rights.

In Texas, for example, the cessation period for which a well can get idled without the operator losing the lease is typically 60 to 90 days, according to Richard Hemingway Jr., head of the oil and gas practice at law firm Thompson & Knight. "I have clients that are masters at working that," he said, referring to a technique in the industry known as "stop-cocking," where producers wait until the very final day of the cessation period before turning back on production.

Ken Hunter of Vaquero Energy, a stripper well company with several hundred wells in California, says in some cases operators may choose to produce from just a single well on a lease that includes up to 10 to remain in compliance.

Such techniques could lead to deeper production cuts if the crude downturn persists, but as long as stripper producers keep their leases they should be able to crank up output again once prices recover.

"We could easily fill the void with production from incremental drilling as soon as the price rebounds to even \$50," according to Bernadette Johnson, a Managing Partner at Ponderosa Advisors.



### **INTERNATIONAL NEWS**

### Saudi Economic Shake-up Shows it is Planning for Cheap Oil

By: RANIA EL GAMAL, December 29, 2015

REUTERS - Saudi Arabia's planned cuts in spending and energy subsidies signal that the world's largest crude exporter is bracing for a prolonged period of low oil prices.

The OPEC heavyweight shows no signs of wavering in the long-term oil strategy it has orchestrated since last year. Instead, it appears willing to continue tolerating cheap crude to defend market share and wait for the market to balance without cutting supplies, oil sources and analysts say.

In one of the strongest signals that the kingdom will stay the course despite the impact on its finances, Saudi Aramco's chairman Khalid al-Falih said it could outlast others.

"We see the market balancing sometime in 2016, we see demand ultimately exceeding supply and soaking up a lot of the excess inventory and prices in due course will respond regardless of when and by how much," Falih told a news conference late on Monday detailing next year's budget.

"Saudi Arabia more than anyone else has the capacity to wait out the market until this balancing takes place," he said.

Analysts said the plans announced on Monday to shrink a record state budget deficit with spending cuts, reforms to energy subsidies and a drive to raise revenues from taxes and privatization showed Riyadh was expecting lower revenues.

"We don't see any changes to Saudi Arabia's oil policy - in the context of oil production," said Amrita Sen, chief oil analyst at consultancy Energy Aspects.

"The budget changes suggest they are expecting oil prices to stay low for some time and the reforms are a small step toward addressing that."

#### **BELT-TIGHTENING**

The 2016 budget and reforms announcements marked the biggest shake-up to economic policy in the kingdom for over a decade and aimed to cut the government deficit to 326 billion riyals, down from 367 billion riyals or 15 percent of gross domestic product in 2015.

Next year's budget projects spending of 840 billion riyals, down from 975 billion riyals spent in 2015.

The government also said it was hiking prices for fuels, water and electricity as well as gas feedstock used by industry, as part of politically sensitive subsidy reforms.

"Saudi Arabia can either spend its way out of the current scenario or start belt-tightening. In the past the country has spent lavishly on health, education and infrastructure in difficult times knowing that oil prices will be supportive," said Asim Bakhtiar, head of research and investment advisory, Saudi Fransi Capital.

### **INTERNATIONAL NEWS (CONT.)**

"If oil has entered a down cycle then belt-tightening will prevail."

Falih, who is also the health minister, became chairman of Aramco, the world's biggest state energy firm, earlier this year after more than 30 years in the company.

As one of one of a handful of Saudi figures whose views are closely watched by traders and analysts for any insight into the kingdom's oil thinking, Falih has long been considered a possible successor to Saudi Oil Minister Ali al-Naimi.

His appearance at the news conference with two other ministers, during which he shared his views on oil prices and market assessment, was seen as a possible signal he could be named oil minister when Naimi, 80, eventually retires.

The Organization of the Petroleum Exporting Countries (OPEC) rolled over its year-long strategy of pumping at will in its Dec. 4 meeting, raising the stakes in its survival-of-the-fittest market strategy.

Riyadh was the driving force behind OPEC's shift in policy last year, rejecting calls to reduce output to support oil prices that are trading this month at their lowest since 2004. It chose instead to defend market share against higher-cost-rivals.

Falih said the policy had borne fruit.

"Over the last year we have seen the down cycle in the oil markets have a significant impact on both supply and demand. Supply has plateaued in North America and started declining by significant amounts and we expect that to continue or perhaps accelerate in 2016," he said.

Brent was trading at around \$36.85 a barrel on Tuesday, a sharp drop from a high of \$115 a barrel in June 2014 before OPEC's policy shift.

The Finance Ministry did not disclose the average oil price assumed in its 2016 budget calculations but economists estimated it was about \$40 a barrel and saw crude production remaining high at above 10 million barrels per day next year.

"We do not see Saudi Arabia... cutting production in order to support upward movement in prices. So far, Saudi policy of gaining market share has worked, with lower prices undercutting both OPEC and non-OPEC competitors in key markets," wrote analysts at Jadwa Investment, a leading Saudi financial firm, in a note on Tuesday.

### LEGISLATIVE ARTICLE

### Texas House Bill 2207 Takes Effect January 1, 2016

By: DONALD T. HUESKE & ASHLEY H. TALLICHET

Effective January 1, 2016, the general rule of "first in time, first in right" no longer applies in the case of real estate mortgages and their priority over subsequently filed oil and gas leases. House Bill 2207 creates a legislatively imposed subordination of a prior mortgage to a subsequent oil and gas lease. This legislation will result in savings in time, energy and costs to producers that were previously required to obtain subordination agreements from lienholders.

In the case where a lease is taken on land that is already subject to a mortgage and the mortgage is foreclosed, the statute provides that the oil and gas lease does not terminate, even if the lease has not been subordinated to the mortgage. Under the bill, when the leased property is later sold in a foreclosure sale, any rights granted to the lessee to use the surface terminate, and any royalty payments which become due after the sale pass to the purchaser of the foreclosed property.

The loss of surface rights will not likely be an issue on leases of smaller tracts, but might become problematic on large tracts or tracts on which oil and gas wells have been or are currently being drilled.

### **LEGAL ARTICLE**

### Oilfield Bankruptcy and Game Plan

By: KEVIN BEITER, December 29, 2015

Oil and gas price volatility is as much a part of the energy business as drill bits. Few predicted that the current down-cycle would be as long or as deep as it is proving to be. While global events could turn and prices improve, lower prices seem to be a reality for now. Lower prices impact the finances of everyone in the energy industry. Insolvencies, business failures, and bankruptcies are inevitable in this environment; and when they occur, they affect everyone, at all levels and in all aspects of the industry. Though industry participants can't change the price of oil, they can protect their interests in other ways. In times like this, fortune favors the prepared.

#### **Bankruptcy Starts a Whole New Game**

Bankruptcy effectively creates a new entity at the time the petition is filed — the bankruptcy estate. The bankruptcy filing freezes the debtor's estate and sets the board for the rest of the game. Bankruptcy rules create priorities for who gets the best treatment from the limited resources of the bankruptcy estate. While the rules are complex, in general they strongly favor parties, (debtors and creditors), who take the necessary steps to protect and perfect their interests prior to the time bankruptcy is filed. Conversely, they severely penalize the complacent.

The following are a few basic rules unique to the bankruptcy game and strategies to help you come out on top.

#### **Rules of the Bankruptcy Game**

#### Automatic Stay

The filing of a bankruptcy petition automatically "stays" actions against the debtor, the property of the debtor, or the property of the estate. 11 U.S.C. § 362. The stay bars virtually all creditor activity against the debtor, including obtaining, perfecting or enforcing liens. It generally applies until the bankruptcy case terminates or until the Court enters an order granting a creditor's motion to lift the stay as to particular action by a particular creditor. To obtain an order lifting the stay, the creditor must prove a ground for doing so under the Bankruptcy Code. With limited exceptions actions that violate the automatic stay are voidable and may subject the violator to actual and punitive damages.

### **LEGAL ARTICLE (CONT.)**

#### **Preferential and Fraudulent Transfer Avoidance**

A trustee in bankruptcy has power to undo actions taken before the filing of the bankruptcy petition including preferential or fraudulent transfers. If you have received money or property under circumstances that constitute a preference or fraudulent transfer, you may be required to pay that money back to the bankruptcy estate. Preferential transfers include certain payments or transfers of property to creditors, while fraudulent transfers are those transfers made with the intent to hide assets or for less than fair market value.

#### Preferential Transfers

A transfer is preferential if it is (i) to or for the benefit of a creditor; (ii) on account of an antecedent debt; (iii) made while the debtor is insolvent; (iv) made on or within ninety days of the petition date or within one year if the creditor at the time of the transfer was an insider; and (v) allows the creditor to receive more than the creditor would receive in liquidation.

#### **Fraudulent Transfers**

Fraudulent transfers include those that are actually fraudulent — made with "actual intent to hinder, delay or defraud" creditors and in some cases those that are constructively fraudulent if the debtor received less than "reasonably equivalent value" in exchange and was either actually insolvent on the date that such transfer was made or became insolvent as a result of such transfer. The trustee may avoid fraudulent transfers occurring up to two years prior to the filing of bankruptcy. The trustee can also apply State law, such as the Uniform Fraudulent Transfers Act or the Uniform Fraudulent Conveyances Act, to avoid certain transfers occurring even earlier.

#### **Executory Contracts**

Executory contracts, those requiring continuing performance such as JOA's and Joint Development Agreements, can be assumed or rejected by a bankruptcy trustee. Effectively, the debtor is allowed to reject burdensome executory contracts and assume those that are to its benefit. Further, an executory contract is not enforceable against a debtor prior to its assumption, but is enforceable by the debtor. If a debtor elects to assume the benefits of an executory contract, it is required to perform all of its obligations — including remedying any unfulfilled obligations.

### **LEGAL ARTICLE (CONT.)**

#### Winning Game Strategy

#### **Record & Perfect Liens Early**

Properly perfecting security interests should be a top priority since a secured creditor collects payment before unsecured creditors. Proper perfection of a security interest depends on state law and the type of lien and property. In most jurisdictions this includes recording an executed and acknowledged memorandum of the interest that meets state law requirements to perfect the liens and security interests; is filed in the public records of the county where the property is located; and filing a properly completed financing statement with the appropriate U.C.C. filing office. Failure to strictly follow the applicable perfection requirements may result in loss of the creditor's secured status. Once a petition in bankruptcy is filed, the automatic stay applies to prevent perfection. A party should not wait until the eve of bankruptcy to perfect its security interest, however, since the date of a transfer for purposes of preferential avoidance will be the date of perfection. In addition to the usual routine steps taken to perfect security interests and liens, it makes sense to have your documents and filings reviewed for sufficiency at the earliest indication that the other party may have financial concerns ahead. If there is a problem, it may be possible to repair it if you act early enough.

#### **Be Aware of Preference Periods**

As simple as this sounds, stay current in accounts when dealing with a party in the zone of insolvency. As an account becomes non-current (antecedent), payments made within the preference period become subject to avoidance. Current accounts generally do not.

#### **Setoff Early and Consider Recoupment**

The right of setoff (also called "offset") allows entities that owe each other money to apply their mutual debts against each other and avoid "the absurdity of making A pay B when B owes A." For setoff to be available, the debts must be "mutual" (between the same parties, standing in the same capacity) and must have arisen prior to the commencement of the bankruptcy case. Setoff rights are not unlimited. If a party chooses to offset within ninety days before the date of the petition, the offset may be subject to avoidance in part and once a bankruptcy petition is filed, the automatic stay prevents a counter party from off-setting without court permission. While setoff may be unavailable post-petition, when the debts arise out of the same agreement, a counter party may be able to equitably recoup its debt. The right of recoupment is narrower than setoff rights and will depend on the facts of the case.

### **LEGAL ARTICLE (CONT.)**

#### Withhold to Protect Against Lien Exposure

Laborers or vendors involved in the drilling, operation, or maintenance of a well generally have statutory or constitutional lien protection for the services and goods they furnish. The lien attaches to the property involved. Though a non-operator does not have a contractual relationship with a service provider or a vendor, Texas law may allow service providers, as subcontractors, to attach a mineral lien against the non-operator's leasehold interest. However, a non-operator's liability to the laborer is limited to the amount that the non-operator owes the operator when the notice is received. Consequently, when a non-operator receives notice of vendor or subcontractor claims, the non-operator should consider withholding payment to the operator "in the amount claimed until the debt on which the lien is based is settled or determined to be not owed."

#### Remove Operator/Take-over Operations

If an operator is approaching insolvency, the non-operators may desire to step in to continue to preserve production and avoid adverse consequences. Most JOAs provide for situations, such as an operator's inability to continue operations, under which parties to a JOA can elect a replacement. Since a JOA is an executory contract, effecting removal pre-petition will avoid significant complication in bankruptcy.

#### **Keys to Reducing Risk**

Forethought and preparation are key to successful outcomes in bankruptcy. The time to prepare for bankruptcy is before it becomes inevitable.

If bankruptcy is filed, counsel should be notified immediately. Bankruptcy cases can move very quickly with unexpected adverse consequences for creditors.

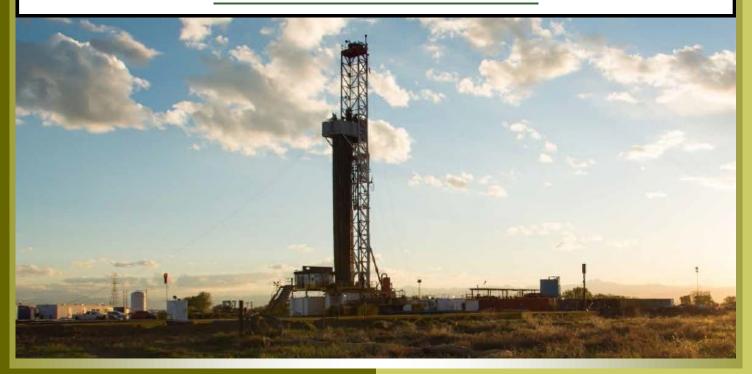


## AAPL TOOLKIT

### **DEFENDING OUR INDUSTRY**

As you know, our industry is constantly under fire from environmental groups in many cities & states across the country and AAPL is actively promoting and lobbying for our profession. Part of that goal is to stomp out misinformation that if left unaddressed can be very harmful to the progress of our industry. In the face of a dramatic legislative assault in Colorado, Anadarko Petroleum along with Noble Energy and others put together a short 40 page booklet or "toolkit" that explains some of the common practices of our industry and attempts to rectify some of the misinformation that exists amongst the general public that may not have the same exposure that we do to the good work that our industry is doing every day. This booklet is intended to serve as a tool to help those in-house and field landmen who are dealing with the public on a daily basis and it has been approved for wide circulation, so feel free to share it with your team. Approximately 10% of the material is Anadarko specific and the remaining 90% is factual science & economy based information that has been vetted and sourced by numerous organizations. AAPL has a similar "toolkit" and may dovetail this information into our own product and / or rebrand this and disseminate as an additional tool to the AAPL Membership, but until that time, the TAPL Board wanted to make it available to any of you who might be interested in using it in your day to day operations.

### Click Here to View the Toolkit



## CAREER ASSISTANCE

The oil and gas business has always been a cyclical business. During uncertain and challenging times we all could use a little help. As a reminder, TAPL has a committee to oversee the development of the Career Assistance Program (CAP). CAP's goal is to provide help for current TAPL Members who are presently unemployed and looking to regain employment by posting resumes, listing job openings, and networking. In order to fulfill our goal of ensuring that all members are gainfully employed, we need everyone's help. Before assistance can be provided, we must first be notified as to who may need assistance.

If you are currently unemployed, or know of a TAPL member that is currently seeking employment, please email your or their name and contact information to Debbie Langey, debradlangley@yahoo.com. TAPL, with permission, will also be posting resumes on the TAPL website in an effort to facilitate in the job hunt. Please send all resumes to Debbie Langley as well or you can log in and upload your resume yourself. Furthermore, CAP is currently building relationships with various employers in Tulsa in an effort to stay informed as to job openings. If you are aware of any employers seeking to fulfill land positions, please notify Brandon Ward at bward@aritulsa.com and Brad Hargrove at bhargrove@samson.com.

Please note that all information will be handled with the utmost discretion, as privacy is of great concern. You can monitor the CAP's status, event schedule, and progress on the TAPL website and newsletters, coordinated by the Benefits Director, Russ Hargrove, CPL at hargrove.russ@gmail.com. For more direct questions and concerns, contact Russ or the CAP's committee chair, Vickie Washburn, at vwashburn2@cox.net.

Sincerely, Vickie Washburn Career Assistance Program Chairman





## HOW TO CLAIM CE CREDITS

### AFFIDAVIT OF ATTENDANCE

# Recertification Credits Online



After attending an event, or purchasing a video in which you get RL, RPL, CPL recertification credits you must submit your affidavit of attendance; which is done by using the code you received with purchase or at the end of the actual class.

#### To do so:

 Simply login to the portal, locate the "Submit Affidavit of Attendance" link under the My CE Credits section:



- Check My CE Credit / Certified Transcript
- · Submit Affidavit of Attendance
- 2. You will be asked to enter the code for the class or home study

### Report Component Attendance

#### Select a Component

First, we need to know what component you are registering for. Enter in the code or ID number of the component.

Component ID/Code: \*

9247

- 3. Then you will be prompted to digitally sign that you attended the class or have reviewed to home study information.
- 4. Click "Finish" to confirm your credits



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TAPL Sponsorships are a great way to advertise to our membership. We offer sponsorships for all dinners, socials, and pre-dinner cocktail hours. Each event costs \$500 and includes your company logo being featured on our website, in the newsletter, in emails about the event, as well as signage at the event.

If you're interested please contact Jessica Campbell: <a href="mailto:jcampbell@cimarex.com">jcampbell@cimarex.com</a>

Newsletter and website ads are also available at the following rates:

Website: \$650 for 12 months

Newsletter: All pricing is for 9 issues and a 50% discount is offered if you also

purchase a Website Ad.

- Good: \$200 for 1/4 page ad

- Better: \$400 for 1/2 page ad

- Best: \$600 for full page ad

Thank you,

Jessica Campbell

TAPL Communications Director

918-295-1797



# TAPL BOARD MEMBERS



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